



UN Bomb Experts Put Back Estimate Of Iraq's Progress

Iraq Offer To U.S. on Loans Was Rejected

By Paul Lewis
New York Times Service
VIENNA — An extraordinary secret gathering of nuclear-weapon designers from the United States...

The Associated Press
WASHINGTON — The Bush administration turned down several Iraqi offers on the eve of the Gulf War...

The Iraqi overtures, which were not made public, were dismissed as ploys to divide the international coalition...

The cable, sent on Oct. 2, 1990, urged that the European Community, some of whose members received similar offers...

The gathering is believed to have been the first in which experts from the NATO nuclear powers met to discuss the design of atomic weapons...

A summary of their conclusions said Iraq had run into significant troubles in several areas: enriching uranium, building a device to squeeze the nuclear charge until it explodes...

Quake Jolts Afghan Capital

KABUL — A mild earthquake jolted the Afghan capital, Kabul, on Wednesday...

DEATH NOTICE

We regret to announce the death of Mr. Alfred DAOUD. A memorial service will be held at the American Church...



SOME HELP FOR ALBANIANS — A woman in Tirana getting help Wednesday as she carried away parcels of humanitarian aid.

Inaction 'a Disgrace,' Bosnia Tells U.S.

By Barbara Crossette
New York Times Service
WASHINGTON — In an impassioned plea for armed intervention in Bosnia-Herzegovina to save its people from starvation and slaughter...

The foreign minister, Haris Silajdzic, said the world was standing on the sidelines as it had done in the face of Nazi atrocities in the 1930s.

Mr. Silajdzic said that Bosnian towns and cities were undergoing "ethnic cleansing" under siege by Serbian forces.

U.S. and Kazakhs Reach Nuclear Accord

By Don Oberdorfer
Washington Post Service
WASHINGTON — The United States and Kazakhstan have reached agreement on eliminating nuclear weapons from that former Soviet republic...

The accord with Kazakhstan followed a similar agreement reached two weeks ago between the United States and Ukraine.

The United States supports your independence," said Mr. Bush, with the Kazakh president looking on.

Certainty Reigns as Major Opens Maastricht Debate

LONDON — Prime Minister John Major opened a two-day parliamentary debate Wednesday on ratifying the Maastricht Treaty...

Bern Urges Vote for EC 'To Defend Our Interests'

BERN — The Swiss government told its people on Wednesday that the only way to avoid isolation and take their rightful place in Europe was to join the European Community.

WORLD BRIEFS

German Printers Threaten Strike

FRANKFURT (AP) — The fourth threat of a general strike within a month loomed in Germany on Wednesday...

Kurd Leads Harder-Line Foe in Vote

ARBIL, Iraq (Reuters) — Massoud Barzani, the Kurdish rebel chief who favors coexistence with Saddam Hussein...

China Sees End to Dispute With India

BEIJING (Reuters) — Prime Minister Li Peng of China said Wednesday that he believed a long-running border dispute with India could be solved.

Dutch Leader to Step Down in '94

THE HAGUE (AP) — Ruud Lubbers, the no-frills politician who has defined the last decade of Dutch politics...

Ex-Soviet Republics Set Force Levels

VIENNA (AP) — Russia and five other former Soviet republics agreed at their summit meeting in Tashkent...

TRAVEL UPDATE

Venetians to Photograph Tourists

VENICE (AP) — The city authorities here plan to issue tourists with cameras and films so they can catch misbehaving tourists in the act and hand the incriminating photos to the police for action.

Trans-Atlantic airlines will hold steady for the summer despite an expected rise in traffic...

Japan Air Lines will operate its first Japan-Vietnam charters for tourists in July...

The Weather
Forecast for Friday through Sunday
North America: Sunshine will heat New York City...



Table with weather forecasts for various cities including London, Paris, Rome, Athens, and Tokyo. Columns include Today, Tomorrow, and Today/Tomorrow forecasts for High, Low, and Wind.

Outside it's endless work. Inside it's Endless Weekend. An advertisement for the Sheraton hotel chain, featuring an image of a suitcase and a car.

EUROPEAN TOPICS. Irish Store Magnate To Enter Drug Clinic. EC Fails to Agree On Art Export Rules. Around Europe. An advertisement for Sheraton hotels, featuring an image of a car and a suitcase.

EUROPEAN TOPICS. Irish Store Magnate To Enter Drug Clinic. Ben Dunne, the Irish supermarket chain owner, is to check into a London drug clinic...

EUROPEAN TOPICS. EC Fails to Agree On Art Export Rules. Cultural ministers of the European Community failed to break a deadlock this week over EC proposals to regulate the movement and protection of antiquities...

EUROPEAN TOPICS. Around Europe. Senior officials of the British Police Federation said this week that recent miscarriages of justice in Britain had made it impossible for the federation to continue supporting a return of capital punishment...



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Herald International Tribune

China Ties to U.S.: Hard-Liners at Work?

By Jim Mann Los Angeles Times Service WASHINGTON — When senior American officials sought to restore good relations with China after the killings near Tiananmen Square, they discovered two years ago that hard-line elements in the Beijing leadership were trying to undermine their efforts.

NEWS ANALYSIS

providing a glimpse of turbulence that may be in store for the United States as China's leadership engages in a new round of political infighting and power struggles.

Over the weekend, Chinese security officials searched the offices of The Washington Post's Beijing correspondent, Lena H. Sun, ransacked her files and seized some notebooks and papers.

On Monday, the United States lodged a protest over the incident with China, and the State Department spokesman, Margaret D. Tutwiler, said that "we've obviously said we deplore this type of thing."

The search occurred a month after China's refusal to allow two prominent American senators to visit China and Tibet. It followed by only a few days the beating in Beijing of Han Dongfang, a Chinese dissident who Secretary of State James A. Baker 3d had been led to believe in November would be permitted to leave the country soon.

And, most significantly, the raid by Chinese security officials occurred less than three weeks before the June 4 deadline by which President George Bush is legally obliged to tell Congress of his decision on whether to renew China's trade privileges in this country for next year.

"You have to wonder about the timing of all this," said Harry Harding, a China specialist of the Brookings Institution. "It's just speculation, but it seems that someone in China has an interest in making trouble."

To outsiders, it might look foolish and counterproductive for China to harass American reporters and insult American senators — particularly at a time when doing so could jeopardize its lucrative trade benefits.

Donald Anderson, a former American diplomat who is the president of the U.S.-China Business Council, said the timing of China's

Reporter Accused Of Getting Secrets

The Associated Press BEIJING — China's secret police Wednesday accused the Washington Post's correspondent in Beijing of illegally obtaining secret documents.

The police who searched Lena H. Sun's office Sunday said they found more than 10 confidential documents that had been "illegally obtained," the Xinhua press agency reported, quoting an unidentified official of the Beijing State Security Bureau.

Barbara Alghiero, a reporter for the Italian news agency ANSA and president of the Beijing Foreign Correspondents Club, was summoned by the Chinese Foreign Ministry to hear a similar statement.

Ms. Sun said in a written statement that she receives many unsolicited materials, "the origin and authenticity of which I cannot possibly verify."

"My job is to gather information and evaluate everything that comes my way," she said.

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recent action raised an "obvious" question: "Is there a faction in Beijing that would like to screw up relations with the West?"

China's leaders are getting ever more frail, its paramount leader, Deng Xiaoping, now 87, was last seen on television early this year, exhorting the nation to pursue economic change, but walking only with the help of his daughter, Chen Yim, the conservative party elder who is the most powerful critic of the pace and scope of Mr. Deng's economic changes, is 86 and in much worse health.

This autumn, the Chinese Communist Party is scheduled to hold a crucial Congress, its first in five years and the first since the political upheavals that produced the crushing of Beijing's democracy demonstrators in 1989. The congress has the power to select new leaders, including a Central Committee that will oversee the party for another five years.

After Mr. Deng's rare public appearance, Chinese advocates of change have seemed to be gaining ground over hard-liners within the leadership.

But American analysts said the search of Ms. Sun's office was one of several recent incidents showing that the political maneuvering in China, which amounts to a struggle over who will hold power after Mr. Deng's death, is especially intense now and will continue at least until the party congress.

China's nationwide security apparatus is under the control of a party official, Qiao Shi, who has some links to advocates of change within the party. An American official noted that recently, "there has been an ongoing campaign by Qiao Shi to control the outflow of state secrets."

But this American official and several others said it was also possible that Beijing security officials carried out the search as part of an effort to embarrass Mr. Qiao or advocates of change within the leadership. The Communist Party Committee for the city of Beijing is controlled by some of the same hard-liners who spearheaded the 1989 crackdown on the democracy demonstrators.

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Japan to End the Fingerprinting of Permanent Aliens

By James Sterngold New York Times Service

TOKYO — After years of bitter protests and debate, the parliament enacted a law Wednesday that will eliminate routine fingerprinting of permanent foreign residents, a practice that many non-Japanese have regarded as one of the most humiliating symbols of government-sanctioned discrimination.

While the news was welcomed by many foreigners, especially the Korean residents who were the principal beneficiaries of the change, many insisted that the measure would still leave

in place an extensive system of unfair controls on the lives of non-Japanese residents.

Foreign residents, for instance, can still be arrested under the new law if they are caught without their special alien registration cards, or face criminal prosecution if they fail to report to the government changes of address or jobs within two weeks of the changes.

Permanent foreign residents, many of whose families have been in Japan for generations, also complained that they would still be denied the right to work for the government or to vote.

"I'm pleased with this change, but if you look at other elements of the law you will find it still

includes many forms of discrimination," said Solm Chung In, an official of the Korean Residents Union in Japan.

The new law means that about 602,000 Korean and Taiwanese residents, many of whose families were brought here forcibly when their homelands were colonies of Japan, will no longer have to submit to the regular fingerprinting with local authorities in order to work, study and live in Japan.

In addition, 43,000 foreigners who have qualified for permanent foreign resident status will also be exempted. The changes are scheduled to take effect in January.

INTERNATIONAL RECRUITMENT

ESCTroyes advertisement for a language teacher position at the Ecole Supérieure de Commerce de Troyes. Includes details about the school and application process.

HUB POWER advertisement for a Chief Financial Officer position in Pakistan. Includes details about the \$1.5bn power station project and contact information for St. James Associates.

Attache(e) de presse international advertisement for a press attaché position. Includes details about the role and contact information for Coopers & Lybrand.

EXECUTIVES AVAILABLE advertisement listing various job openings in fields such as medical, law, publishing, and general positions. Includes contact information for recruitment agencies.





# Be Treated

ffects on the risk of breast cancer, the fact that American women most fear.

For many menopausal women, the choice goes beyond weighing medical benefits and risks. Some resist the implication that they have a kind of deficiency disorder that, like hypothyroid disease, requires treatment with replacement hormones.

Others, angry about the long-standing professional inattention to this issue, find the data on which to base a rational decision.

Dr. Karen Steinberg of the U.S. Centers for Disease Control in Atlanta, who analyzed the effect of hormone therapy on breast cancer benefits of hormone therapy clearly outweighs the risks, for the individual woman the choice has got to be based on each one's individual development of the various diseases that regulate the various hormones.

The production of estrogens by the ovaries starts dropping at about the age of 35, before a woman goes through menopause. The decline accelerates at menopause as the ovaries shut down and her ovaries cease.

Many tissues throughout the body have receptors for estrogen, meaning that the hormone influences them in some way. Thus, a low level of estrogen affects genital organs (vagina and uterus), urinary organs (bladder and urethra), breasts, skin, hair, mucous membranes, bones, heart and blood vessels, pelvic area and the brain.

Estrogen replacement alone cannot keep internal and external ravages of age at bay indefinitely, but it can retard such changes in estrogen-dependent tissues and reverse some of them even if estrogen use is begun years after menopause has occurred.

Thus, a decade or more after pain medicine have forced a woman to forgo intercourse, estrogen replacement can restore the depth and secretions of the vagina that is important to sexual pleasure.

Most serious are postmenopausal effects on the bones, heart and blood vessels. Whether of circulating estrogen drop, the loss of minerals faster than they gain them.

**H**IP fractures result in fatal complications in 15 to 20 percent of elderly women who suffer them. Women who take estrogen replacement sustain 40 percent fewer hip fractures than those who do not take the hormone.

By far the highest death rates among postmenopausal changes in the cardiovascular system. After a decline in estrogen, many women experience a rise in blood levels of so-called LDL-cholesterol and a decline in HDL-cholesterol.

This and other cardiovascular changes sharply rise in heart attacks. Without any treatment, women's coronary mortality rates tripled within 15 to 20 years of menopause. With the hormone, their risk of dying of heart attack at any age may be reduced by percent. Several major studies have indicated



Some companies search the four corners of the world for the most advanced telecommunications technology.

# Challenged

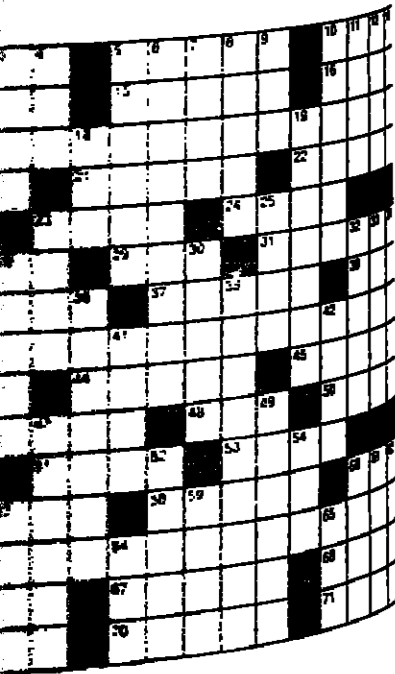
The weakness in the group's analysis, Dr. Templeton said, lay in how the biological genetic data to construct a tree. Their computer program processed the data to find the parsimonious tree, one that had the fewest assumptions and mutations.

As Dr. Templeton points out, there could be millions of plausible trees, and the one selected depended on which data were used and analyzed.

He also faulted the computer program for mitochondrial DNA in populations of humans. Data on genetic evolution came to reveal the true picture of a species.

"Right now, there's no scientific evidence supporting the African origin of the mitochondrial DNA," he said. "Dr. Templeton is studying."

"Even if that was proven, it would not prove that modern humans certainly originated in Africa."



- Mark Timon, edited by Eugene Malachuk
- 18 The \_\_\_ of Young Werther: Goethe novel
  - 23 Fleming creation
  - 25 Emphatic denial
  - 26 Goshim, for one
  - 27 Author Jong
  - 28 Ancient Romans
  - 29 Any dominating group
  - 32 Resident of the Fox Islands
  - 33 Vienna delicacy
  - 34 Kuwait ruler
  - 36 Yellowhammer State
  - 38 Comatose
  - 41 List extender
  - 42 Icy particles
  - 47 Grows up
  - 49 "\_\_\_" off
  - 52 Finland, to Finn
  - 54 U.N. arm
  - 55 Orin
  - 56 Italian singer
  - 57 Decipher
  - 59 Study hard
  - 60 Bowery
  - 61 Give \_\_\_ (help)
  - 62 \_\_\_ (help)
  - 64 Product of a scale
  - 65 Somewhat

Curious, isn't it, when so many leading corporations and most major telephone companies have already found it.



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OPINION

When Government Spins Money in a Closed Circle

By George F. Will

WASHINGTON—With the tides of anti-indebted sentiment lapping higher and higher, Washington's hands stop trembling only when Washington is wringing its hands in unfeigned horror about the coming constitutional amendment to require a balanced budget. A sufficient reason for ratifying the amendment is the horror it inspires in the political class that has transformed American democracy into a dictatorship.

That word was coined by James L. Payne, a scholar who has taught at Yale, Johns Hopkins and elsewhere. He asked a simple question and in answering it came up with some stunning statistics that he reported in The Public Interest quarterly two years ago—and nothing much has changed since then. His question was: Why do members of the House of Representatives and the Senate support so many spending programs? One reason, he found, is that almost no one testifies against spending.

He analyzed the testimony of 1,050 witnesses in 14 hearings on proposed spending. 39 were neutral (they testified about something else) and 1,014 favored spending. This 145-to-1 ratio reflects Washington's inbred persuasion process. Mr. Payne says that people suppose, because democratic theory teaches that Congress responds primarily to individuals and groups "out there," beyond the Beltway. Not so. "Overwhelmingly, Congress's views on spending programs are shaped by government officials themselves."

Of the 1,050 witnesses Mr. Payne studied, 47 percent federal administrators, 10 percent state or local government officials, and 6 percent U.S. senators or representatives testifying to colleagues. So 63 percent represented government acting as an interest group. Another 33 percent were lobbyists for groups purporting to be, and generally perceived to be, private-sector institutions. But, Mr. Payne says, many of these groups are "semi-governmental entities." Often their leaders are former government officials socialized in government's benign view of its own motives and competence.

Furthermore, many of these groups are extensions of government in that they receive government contracts and grants. He cites the National Council of Churches, the National Education Association, the League of Women Voters, the Sierra Club and other environmental groups.

Government's peculiar persuasion process also includes billions of government dollars spent hiring consultants to evaluate government programs or the need for programs. These consultants are not famous for frowning on the merits of the government agencies that hire them; more than the agencies themselves, they are paid to praise government programs. Ugly word. Ugly fact. Good reason for a balanced budget amendment.

Washington Post Writers Group.



Italy: Getting Ahead in Life By the Coloratura Principle

By John Navone

ROME—It is no accident that Italy's presidential election has been described as comic opera. After all, Italians invented opera. If symphonic music, where conformity is valued, order is important and rules are many, symbolizes the dynamics of German society, opera best symbolizes the Italian way of being in the world together with all others. Just as *bel canto* expresses the Italian ideal of looking good, *bel canto* expresses the Italian ideal of sounding good. Beauty in the recitative, you do not speak; you declaim. The Italian language is not meant to be spoken; it was created by people who declaim for people who declaim. Northern Europeans criticize Italians for being loud because they assume that languages are exclusively for speaking. But if life is opera, as it is for Italians, everybody on stage and in the audience has to hear you; otherwise, life/opera does not work.

If life is theatrical, to be is to be performing. Life is not so much action as acting. The only real statement is overstatement!

If there is going to be any opera at all, someone has to be center stage: the prima donna. Significantly, it is a woman who acts as the organizing principle, for both the music drama that is opera and the drama of Italian life. *Mamma* is not only chronologically, but also psychologically, the prima donna ("first lady"), the focus of Italian life, secular and sacred. The mother of Jesus, the Madonna, is central to Italian religious life. Life without *mamma*—the prima donna both in heaven and on earth—is inconceivable. The quintessential Italian favoring of melody in opera expresses the demand that life be beautiful. Its disparate elements must be integrated, composed and harmonized. Melody expresses the Italian quest for simplicity, and harmony within the welter of human complexity, based on the assumption that the only simplicity that counts is that which results from mastering complexity. The good opera/life entails the ability to orchestrate complexity according to some freely chosen melody/plot line. Many of the most melodious Italian operas were written when Italy was dominated by foreign powers and ransacked by invading armies. The ability to create melodic operas in those times of adversity suggests some pre-conceptual power akin to that of Joan of Arc, for the hearing of "heavenly voices," inspiring Italians with the hope of working through the all-encompassing chaos. Where there is melody there is hope.

Verdi's stirring, youthful music became a symbol of the Italian people's desire for freedom, but it was also because of its fervor, melodiousness and dramatic power that "Nabucco" was performed not only in Italy but also within a decade in cities as far afield as Berlin, Constantinople, St. Petersburg and London. As chaotic as Italian life and politics appear to foreign observers, Italy has consistently made progress since the end of World War II to become the world's fifth industrial power, in a way that combines all the befuddling and amazing qualities of grand opera.

The Reverend John Navone, S.J., is professor of biblical theology at the Gregorian University in Rome. He contributed this comment to the Herald Tribune.

Yugoslavia Burns

situations that do not directly threaten us may also mean leaving them there for a long, without a decisive victory. Enforcing embargoes, getting humanitarian aid to the innocent, expanding the concept of peacekeeping—all will cost more. It was a sad day when Russia joined America's NATO allies in a United Nations declaration that Yugoslavia was still an enemy. Even taken participation. Why do we want to be used for Europe if they are not going to be used for Europe? America alone cannot avert future Yugoslav savages, but nothing can be done without American leadership and active participation. Europe's peace is far more threatened by aggression across borders. If America wants to remain a power, there it cannot be absent without leave—AWOL.

The writer, a senior associate at the Carnegie Endowment for International Peace, commented in The New York Times.

Los Angeles Question

social cohesion to raise some fundamental questions about how the world sees America today. Diversity, we have long argued, is the Japanese and other nations, sending foreigners, is a key to the system. It turns diverse nationalities and racial groups into Americans. It draws new strength from the past for two centuries. The violent, the fashion of Americans still are a source of strength, or are an insurmountable problem to be a source of force.

As we Americans debate what to do about Los Angeles, we should be asking the whole world to consider the immediate test of America's ability to maintain world leadership. Los Angeles today is in Berlin and London, in California's City of Angels.

It's Been Serious

and patrolled in a manner that is a first in urban America since the Vietnam War. For the black left, the police are the enemy. In Los Angeles, the police are the enemy. In Los Angeles, the police are the enemy. In Los Angeles, the police are the enemy.

World Economic Forum

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World Economic Forum

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MEXICO: HOW TO MAKE THE BEST OUT OF NAFTA 15-16 June, Mexico City

Discussion partners will include Mexico's key political leaders and policy-makers with the participation of those public personalities shaping the future of Mexico.

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Shun Ethnic Nationalists

With the breakup of Communist governments, the world is experiencing an unprecedented reorganization and birth of new nations. Unfortunately, there is a dominant trend to define the new nation-states throughout Eastern Europe along ethnic lines. This has immediately resulted in severe internal conflicts, to the point of civil wars in Yugoslavia and the former Soviet Union.

The newly born Baltic states as well as Armenia and Azerbaijan are moving to exclude ethnic Russians from citizenship. In each case, differentiation between those who belong to the newly formed national entity and those who are to be excluded is based on ethnic or religious affiliation.

These nascent nations are importing the developed nations to support their development and implicitly endorse their "racial" definition. Despite their nationalization of ethnic bias, they are seeking both economic and "humanitarian" aid. Would we be supporting real democracy or merely subsidizing the dominant ethnic majority?

The countries being born from the ashes of communism need to realize that history teaches that ethnic definition of national boundaries precludes growth as players in the international community.

Why should the United States and the European Community not move to impede the growth of nations that will be based on religion or ethnic purity, for example by denying favored trade status or financial support to such nations? Should not the EC adopt a policy denying membership to countries defined by ethnically restrictive laws? In these positive ways, the free world can influence human rights in those nations purporting to join the community of free world countries. It may be impossible to stop individual prejudice, but perhaps we can discourage and inhibit institutional, specifically national, prejudice.

WILLIAM CURTIS CONNER Jr., Paris.

Yes, Threaten Belgrade

Regarding "Threaten Milosevic With the Slobodan Treatment" (Opinion, April 27) by Anthony Lewis: As the fighting in Bosnia-Herzegovina escalates, it becomes once again clear that external pressure is the only thing that can check Serbian aggression.

And so, as Anthony Lewis suggests in his article, give Belgrade an ultimatum: Withdraw your troops, halt this aggression upon your neighbors, or prepare for a military strike yourselves. Even the threat of such action will probably show up Mr. Milosevic for the coward he is.

JON E. ENGDAL, Idaho-Oberlin, Germany.

A Truly Global Network

How does the world respond when a repressive regime raises the self-serving argument that foreign journalists are meddling in its affairs and must be expelled? Why not call upon the United Nations to establish a globally minded, objective network that embraces television, newspapers and radio? Think of it: News 24 hours a day along nonpartisan, nonregional, non-trade-bloc lines, in the spirit of the UN Charter.

Could a government question the objectivity of a UN-sponsored news network? For their part, mess with the UN reporters and you risk sanctions. UNN, the United Nations Network, could produce movies with global themes. UN-label compact discs and tapes would feature promising young artists from around the world or deal with global issues like AIDS and birth control. The danger, of course, would be to

Criticism Begins at Home

In response to the report "Mitterrand Blames U.S. on Social Policies" (May 2): President Francois Mitterrand should worry more about people being pushed out of French trains because they are of North African origin; about people being dug out of graves because they were Jewish; about children being shot outside suburban housing projects because they have nowhere to go. He should mind his own business.

PHIL LUBOFF, Secaucus, France.

Letters intended for publication should be addressed "Letters to the Editor" and contain the writer's signature, name and full address. Letters should be brief and are subject to editing. We cannot be responsible for the return of unsolicited manuscripts.

Advertisement for Eastern & Central European Energy. Includes a logo with a stylized 'E' and 'C' and the text 'EASTERN & CENTRAL EUROPEAN ENERGY'. Below the logo is a detailed schedule of events for June 24, 25, and 26, 1992, in Vienna. The schedule lists various sessions, speakers, and topics related to energy, infrastructure, and economic development in the region. At the bottom, there is a registration form and contact information for the event.

100.75 AND 50 YEARS

Stephen A. Austria. A prologue to this effect will be made throughout the Central Empire.

1942: 'Sixth Column'

WASHINGTON—[From the New York edition.] Former President Herbert Hoover said last night that if the United States were to join the war, it must be invested with "unlimited economic powers." Hoover said that economic powers are the most important of all powers. He said that economic powers are the most important of all powers. He said that economic powers are the most important of all powers.



INTERNATIONAL MANAGER Federated Branches Out Into Information Systems

By Stephanie Strom
NEW YORK — When Federated Department Stores Inc. came out of bankruptcy protection in February, the born-again company was no longer simply an operator of eight department-store chains. Federated had entered the information-processing business.

The technology helps retailers identify what's hot and what's not. In an industry that long relied on merchants' creative intuition, but lately finds itself preoccupied with minuscule or nonexistent profit margins, department stores are finding that information technology can help identify which products are selling and warn of which ones may be slowing toward the clearance bins.

SABRE centralizes all back-office and inventory-management functions that used to be done on paper by each of Federated's eight divisions. The consolidation should allow Federated to manage inventory more efficiently, analyze sales and speed up the restocking of stores.

By accounting for the inventory before it enters the system, right to mid-June, the system, the company keeps less inventory on hand and marks down less merchandise.

SABRE tracks inventory from the time a purchase order is placed, through the delivery and distribution process until a sale is made. It keeps track of payments through an accounts-payable system, tells a user when a delivery was made and where, and records each and every sale.

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Philip Morris Wins Battle for Tabak

By Roger Cohen
PRAGUE — In one of the largest U.S. investments in the former Soviet bloc, Philip Morris Cos. has agreed to pay \$413 million for control of the Czechoslovak cigarette manufacturer Tabak, beating an offer from R.J. Reynolds Tobacco Co. in a fierce bidding war.

Fiat to Invest \$2 Billion in Poland

Compiled by Our Staff From Dispatches
WARSAW — Fiat SpA agreed on Wednesday to invest around \$2 billion in a new company to be formed with the Polish carmaker FSM, the biggest foreign investment in Poland so far.

Cautiously, U.K. Cheers New Hint of a Recovery

By Erik Ipsen
LONDON — The evidence may still be slim but with figures released on Wednesday showing that retail sales in April had risen 0.8 percent, economists were suddenly prepared to cross their fingers and all but bury Britain's long recession.

O&Y Faces Pressure in Britain Hunt for Assets Raises Bankruptcy Question

By Steven Prokesch
LONDON — The chances of Olympia & York Ltd. avoiding a British bankruptcy action appeared to dim on Wednesday as Morgan Stanley & Co. began searching for assets of the Canadian developer that it could seize to settle a legal dispute.

After Wednesday's closed hearing, Olympia said it understands that no steps are currently being taken to enforce the order and that Morgan Stanley leaders "are considering their position."

Salomon to Pay \$290 Million In Settlement

WASHINGTON — Salomon Inc. agreed Wednesday to pay \$290 million to settle U.S. government accusations that the firm systematically submitted bids in dollars in phony bids during auctions of Treasury bonds.

The settlement appeared to be an endorsement of Warren E. Buffett's strategy of quickly agreeing to cooperate with authorities and purging the company of executives involved in the auction.

The penalties represent the second-largest fines ever assessed by securities regulators, trailing those in the Drexel case, but they pose no financial jeopardy to Salomon.

Indeed, Wall Street viewed the settlement as a sop for Salomon: its shares jumped after the announcement, rising \$3.87 to a \$33.50 close.

It's a Coin Whodunit, but Who Knows?

By James Sterngold
TOKYO — After two years of government leaks and speculation, one of Japan's most intriguing financial whodunits has entered a new chapter.

It has been reported, however, that almost a million of the official coins went unsold. In a news conference in Tokyo on Tuesday, and later in an interview, Mr. Davies said he had been contacted in 1988 by a reputable Swiss coin dealer, asking if he would be interested in purchasing a large number of the coins, and then redeeming them in Japan at the 100,000-yen face value.

Mr. Davies, who lives in England, said he had cultivated the Japanese market over the last decade and that it was his largest source of coin-dealing business.

From August 1988 through December 1989, Mr. Davies said he redeemed 37,695 of the now-suspect coins in 29 deliveries, all of which were properly declared to customs and the emperor's long rule and Japan's emergence in the 1980s as an economic powerhouse.

Financial data table with columns for NYSE Highs-Lows, AMEX Highs-Lows, and various market indicators.

Currency Rates table with columns for Country, Rate, and Date.

Other Dollar Values table with columns for Country, Value, and Date.

Forward Rates table with columns for Currency, Rate, and Date.

Interest Rates table with columns for Instrument, Rate, and Date.

Eurocurrency Deposits table with columns for Term, Rate, and Date.

Key Money Rates table with columns for Instrument, Rate, and Date.

Asian Dollar Deposits table with columns for Term, Rate, and Date.

U.S. Money Market Funds table with columns for Fund Name, Rate, and Date.

Table with columns for Instrument, Rate, and Date.

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Advertisement for CORUM watches, featuring an image of a watch and text: 'CORUM Maitres Artisans d'Horlogerie SUISSE. A true collector's item. The only coin watch for the connoisseur.'



U.S. / AT THE CLOSE

Buoys GM's Prospects
General Motors Corp. got more than 100 million shares...

ing Barclays of New York
Barclays Bank of New York said Wednesday it had...

Seeks Overseas Activity
Halliburton Co. is shifting its focus overseas...

Airlines May Lighten Load
American Airlines is seeking to reduce its...

to Shut Down 8 Stores
R.H. Macy & Co. said on Wednesday it would...

Table with 3 columns: Symbol, Price, Change. Lists various stock indices and individual stocks.

Table with 3 columns: Symbol, Price, Change. Lists industrial stocks.

Table with 3 columns: Symbol, Price, Change. Lists stock indices.

Table with 3 columns: Symbol, Price, Change. Lists commodity indices.

Table with 3 columns: Symbol, Price, Change. Lists market guide.

Supporting Roles in Kazakh Oil Deal

By Thomas W. Lippman
Washington Post Service

WASHINGTON — The newly signed oil deal between Chevron Corp. and Kazakhstan...

with technical and financial advice. Apparently at Mr. Deuss's urging...

Chevron and Kazakhstan broke an impasse only after a sultanate, an oil trader, an investment-banking house and a law firm intervened.

Deuss, said Monday that "Oman has worked with the Kazakh government to see how they could facilitate discussions with the parties..."

The agreement calls for Chevron and Kazakhstan to be equal partners in developing the Tengiz oil field...

Chevron, the world's fifth-largest oil company, with about \$40 billion in annual revenue...

When Tengiz and a smaller nearby field included in the deal reach full production at the end of this decade...

There appears to be no question that Tengiz and nearby fields contain large pools of oil...

Russian Oil Tax Threatens U.S. Firm's Plans

Bloomberg Business News

HOUSTON — A \$6 per barrel Russian export-oil tax is threatening three projects Global Natural Resources Inc. wants to pursue...

al's treasurer. Prudential would create the shares by converting Series A preferred stock.

Global operates in Russia through a 40 percent-owned joint venture with a company that runs the Tatar Republic's oil fields.

The Russian tax also threatens to delay Prudential Insurance Co.'s sale of about 4.5 million Global shares...

Bass Boosts Profit 21% As Cost Cuts Pay Off

Reuters

LONDON — Bass PLC, the world's largest hotel operator and Britain's biggest brewer...

uring after Bass's struggles in 1991 to meet new British beer market rules...

The company owns the Holiday Inn chain and its beer brands include Bass and Tennant's.

Bass reported a pretax profit of £271 million (\$498 million) in the six months to April 11...

Everyone in the company has worked hard to reduce the cost base of each of our businesses...

Investor's Europe

Table with 3 columns: Exchange, Index, Wednesday Close, % Change. Lists various European stock indices.

Very briefly:

- Commercial Union PLC, the British insurer, posted a loss of £19.2 million...
Ranks Hovis McDougall PLC, the food conglomerate, said pretax profit plunged nearly 36 percent...

Land Securities Profit Rises But Portfolio Value Drops

Compiled by Our Staff From Dispatches

LONDON — Land Securities PLC, Britain's largest property company, said Wednesday that pretax profit rose 6 percent...

The company, which raised its dividend to 21.75 pence per share from 19.75 pence, recorded a pretax profit of £217.5 million (\$418.7 million)...

Chairman Peter Hunt said the deterioration in the office market in central London was largely behind the decline in the company's portfolio value...

Gold Prices Expected To Stay Low, Steady

By Jonathan Fuerbringer
Wall Street Journal

NEW YORK — Thousands of investors avoided gold last year, as buying of the metal as a secure investment declined sharply...

Don't worry about the Russians, though. Their gold selling spooked the market for several years, but as a menace, they are receding.

These are some of the main conclusions from the latest survey of the gold market by Gold Fields Minerals Services Inc. of London...

The report does not forecast what gold might do from here. But the balance of factors discussed in the report — slowing production, stifling production costs that exceed selling prices for many mines...

Germany Faces Slow 2d Quarter Growth

Compiled by Our Staff From Dispatches

BERLIN — The recent wave of massive strikes and lower factory orders are likely to limit growth in Germany's real gross domestic product...

would show a rise from year-ago levels for the first time since unification in 1990, though a thorough improvement in economic development was not yet in sight...

The institute said in a report that GDP in Western Germany in the second quarter would be flat compared with last year.

COINS: British Dealer Sues Japan Over Accusation

(Continued from first finance page)

purchase all that gold, perhaps \$40 million worth, and then have the expertise to refine and mint it?

because the case is still under investigation, they cannot speculate on who minted what they insist are counterfeit.

Mr. Davies has theorized that the suspect coins came from the government's unsold lot of nearly 1 million coins.

Ferrier Lullin & Cie SA
Bank established in 1795 - Geneva
Two Centuries of Private Banking
Key Data table showing financial performance for 1990 and 1991.

NYSE Wednesday's Closing
Table with multiple columns listing stock prices, changes, and market data.

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# NASDAQ

## Wednesday's Prices

NASDAQ prices as of 4 p.m. New York time. This list compiled by the NYSE, consists of the 1,000 most traded securities in terms of dollar value. It is updated twice a year.

Symbol	Div	Yield	PE	High	Low	Close	Change
AA				12 1/2	12 1/2	12 1/2	0
AAE				12 1/2	12 1/2	12 1/2	0
AAI				12 1/2	12 1/2	12 1/2	0
AAJ				12 1/2	12 1/2	12 1/2	0
AAK				12 1/2	12 1/2	12 1/2	0
AAI				12 1/2	12 1/2	12 1/2	0
AAJ				12 1/2	12 1/2	12 1/2	0
AAK				12 1/2	12 1/2	12 1/2	0
AAI				12 1/2	12 1/2	12 1/2	0
AAJ				12 1/2	12 1/2	12 1/2	0
AAK				12 1/2	12 1/2	12 1/2	0

# AMEX

## Wednesday's Closing

Tables include the nationwide closing up to the closing on Wall Street and do not reflect late trades elsewhere. See The Associated Press.

Symbol	Div	Yield	PE	High	Low	Close	Change
AA				12 1/2	12 1/2	12 1/2	0
AAE				12 1/2	12 1/2	12 1/2	0
AAI				12 1/2	12 1/2	12 1/2	0
AAJ				12 1/2	12 1/2	12 1/2	0
AAK				12 1/2	12 1/2	12 1/2	0

Symbol	Div	Yield	PE	High	Low	Close	Change
AA				12 1/2	12 1/2	12 1/2	0
AAE				12 1/2	12 1/2	12 1/2	0
AAI				12 1/2	12 1/2	12 1/2	0
AAJ				12 1/2	12 1/2	12 1/2	0
AAK				12 1/2	12 1/2	12 1/2	0

Symbol	Div	Yield	PE	High	Low	Close	Change
AA				12 1/2	12 1/2	12 1/2	0
AAE				12 1/2	12 1/2	12 1/2	0
AAI				12 1/2	12 1/2	12 1/2	0
AAJ				12 1/2	12 1/2	12 1/2	0
AAK				12 1/2	12 1/2	12 1/2	0

Symbol	Div	Yield	PE	High	Low	Close	Change
AA				12 1/2	12 1/2	12 1/2	0
AAE				12 1/2	12 1/2	12 1/2	0
AAI				12 1/2	12 1/2	12 1/2	0
AAJ				12 1/2	12 1/2	12 1/2	0
AAK				12 1/2	12 1/2	12 1/2	0

Symbol	Div	Yield	PE	High	Low	Close	Change
AA				12 1/2	12 1/2	12 1/2	0
AAE				12 1/2	12 1/2	12 1/2	0
AAI				12 1/2	12 1/2	12 1/2	0
AAJ				12 1/2	12 1/2	12 1/2	0
AAK				12 1/2	12 1/2	12 1/2	0

1. Sales figures are unofficial. Verify bids and offers with the issuer or underwriter. This list is not intended to be used as a basis for investment decisions. The NYSE is not responsible for the accuracy of the data. The NYSE is not responsible for the accuracy of the data.

Westpac Tumbles to a Loss As Bad Debts Bite, Bank Plans a Stock Sale

SYDNEY — Australia's largest bank, Westpac Banking Corp., announced Wednesday a heavy half-year loss, mainly because of bad debts, and a rights issue to bolster its scarred balance sheet.

major review of its property exposures but it continued to satisfy capital adequacy requirements, Mr. Conroy said. The capital base, however, does need replenishing.

Falling Inflation Fuels Bond Rally

SYDNEY — Australia is recording its lowest inflation levels in two decades, prompting analysts to predict that government bonds will rally well into the month of June.

support the rally, even though supply is increasing, said Stephen Roberts, chief economist at SBC Dominguez Bower Ltd.

Strong Yen, Sega's Earnings Surge Despite U.S. Settlement Hurt Honda

TOKYO — The strong yen and fierce competition in slow Japanese and North American car markets dragged Honda Motor Co.'s profit down 21 percent in the latest year, Honda said Wednesday.

Current profit fell to 66.94 billion yen (\$318 million) in the year ended March 31, despite a 4 percent increase in sales, to 2.91 trillion yen.

Sega's stock price fell 3.8 percent last week after the company agreed to pay patent fees to Jan. R. Coyle, a U.S. inventor. Mr. Coyle alleged Sega infringed on a low-frequency sound signal and color-image transmitter he claimed to have created.

Investor's Asia

Table with columns for Exchange, Index, Wednesday Prev. Close, and % Change. Includes data for Hong Kong Hang Seng, Singapore Straits Times, Tokyo Nikkei 225, etc.

Very briefly:

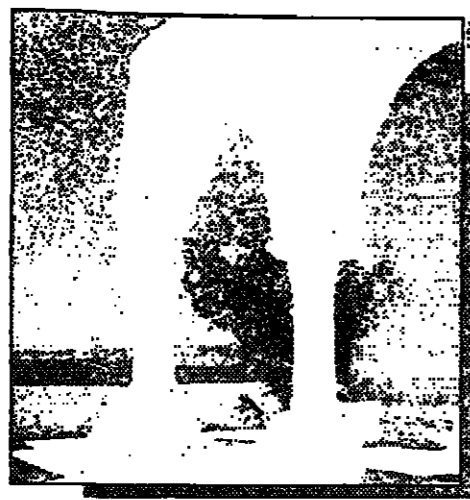
- Taiwan's Economics Ministry said export orders for April jumped 14.9 percent from April 1991, to a record \$7.2 billion, breaking the previous peak of \$6.8 billion set in March.

Yamaha Posts 38% Drop In Profit, Predicts Worse

TOKYO — Yamaha Corp. said its profit fell 38 percent in the year ended March 31 and predicted an even bigger drop in the current year.

Large advertisement for International Funds, May 20, 1992. Includes a grid of fund names, descriptions, and performance metrics. Features sections for 'ADVERTISING INTERNATIONAL FUNDS' and 'May 20, 1992'.

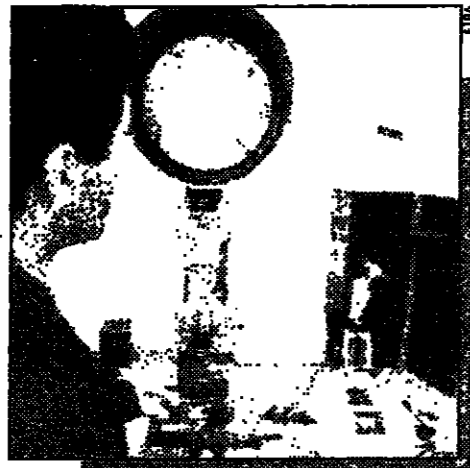
For information on how to list your fund, fax Simon OSBORN on (33-1) 46 37 52 12.



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This advertising section was produced in its entirety by the supplements division of the International Herald Tribune's advertising department. • John Rigos has covered Greece for many years as a foreign correspondent. • Pat Hamilton is an Athens-based free-lance writer.

# IN GREECE

ADAPTING TO THE NEW EUROPE



## Economic Policy Geared to EC Integration

Greece, with a government debt of around 185 percent of GDP, faces considerable economic challenges in the coming decade. It has promised the EC to reduce borrowing from 17 percent to 1.5 percent of GDP annually, and aims to reduce its engorged public sector by 10 percent in three years.

According to Dora Bakoyanni, member of Greece's parliament and daughter of Constantine Mitsotakis, the country's current prime minister, "The problem with [Greece] is that we lost two major economic recovery opportunities. In the late 1940s, when Europe was taking advantage of the Marshall Plan, we were fighting communist guerrillas. In the 1980s, the bulk of EC help and loans for the restructuring of our economy was wasted in consumer spending." The consensus even among politi-

### Increasing exports to the EC is a major goal

cal rivals that Greece should belong to the European Community is no doubt helping the government in its efforts to streamline the economy, but, as Mrs. Bakoyanni points out, the job is not easy. "Our main difficulties today in meeting the requirements of Maastricht stem from our huge public deficit. It should be reduced. We should curb inflation. Reduce employment in the public sector. And all that in a world plagued by recession," she says.

Greece must also cope with a conflict with Turkey over rights in the Aegean; the occupation of Northern Cyprus by Turkish troops; and the dissolution of Yugoslavia, which created a new independent state along Greece's northern borders that is calling itself the Republic of Macedonia, angering most Greeks. "Such a state, by usurping the name of Macedonia, would undermine the area and the stability of Europe," says Vassilis Maghinis, Greece's secretary-general of press and information services. Macedonia, Epirus and Thrace, provinces in northern Greece that make up around 40 percent of the country's total area but have a combined population barely that of Athens, are currently the focus of a major government development plan. Tinos Stravropoulos of the Hellenic Industrial Development Bank (ETBA), which is responsible for financing 75 percent of total investment in northern Greece, says that there has been a "revolutionary increase" in industry and tourism development in the area recently, adding to public concern over the Macedonia issue.

In spite of these economic and political difficulties, there are signs that economic reforms are beginning to take effect. According to Yannis Paliokrassas, Greece's finance minister, "In 1981, [Greece's] public debt was 671

billion drachmas [\$3.48 billion]. In 1990, it reached 9.4 trillion drachmas. That is, it increased fifteenfold. This, with unpaid government-guaranteed loans, brings total debts to 15 trillion drachmas." Two-thirds of government revenues are earmarked for the payment of interest and debt installments. "Recovery is beginning, however," Mr. Paliokrassas points out, adding: "Our revenue has doubled in the first two months of 1992, over that of the two first months of 1989, something without precedent."

Expenses, including interest on earlier loans, had been rising by 30 percent annually. "In 1990, we dropped this to 15 percent and in 1991 to 6.5 percent. In 1989, Greece borrowed 800 billion drachmas for consumer requirements. The 1992 budget, in contrast, contains a surplus of 200 billion drachmas for the payment of interest and debt installments," Mr. Paliokrassas says, citing the recent computerization of Greece's Internal Revenue Service and new tax laws favoring investment as measures that should help lead to economic recovery.

The minister also feels that Greek industry is becoming more competitive, and that by doubling exports to the EC, Greece could solve its balance of payments difficulties. Another hopeful sign is that EC investors have begun to get involved in various sectors of Greece's economy. Unilever has bought ELAIS, an olive-oil company, and has expanded into margarines, soaps and detergents. The Metaxa firm, producers of the world-renowned brandy, has been bought by Grand Metropolitan of Britain, the Swiss firm Suchard has bought Greece's top chocolate producer, ION, and Caltestruzzi of Italy has bought the AGET-Iraklis cement company.

Stelios Argyros, president of the Greek Industrialists Association, welcomes such takeovers. "The so-called 'de-hellenization' of industries is a joke. But we also want Greeks to have the same chances abroad," he says. Panayotis Thomadakis, president of American Computer Systems, one of the leading Greek computer firms, was among the first Greek entrepreneurs to turn to both the EC and neighboring Bulgaria for joint-venture partners. "I formed joint companies in order to expand into new fields," he says. "Now I am connected with GTE, Ameritech and Datamat in order to participate in a major project for the Hellenic Telecommunications Organization. I also joined forces with a Bulgarian firm. I exchange technology and management, which they need, with manpower, which they have." John Rigos

## Changing Attitudes

Tzannis Tzantziakis, Greece's deputy prime minister, outlines the major challenges his country is facing.

What are the basic problems facing your country?

Our main problems include the restructuring of our economy. The Greek economy has been serving a consumer society for the past few decades, which has meant a tendency toward borrowing and a high rate of inflation, well above the EC average.

What are you doing about it?

First, privatization. But the main difficulty is changing the mentality of the people, to make them think in a different way than before. Within the next month, we will sign an agreement with two companies for the development of mobile telephones. We have also started the procedure for the construction of the new Athens international airport. It will be one of the largest airports in Europe and will enhance Greece's position as the European gateway to Africa, Asia and the Middle East.

What about the existing large number of government-run public enterprises?

Private capital will be invited to participate up to 49 percent in such public-sector organizations as the

Hellenic Telecommunications Organization (OTE), among others.

Are there other major projects to be financed?

The extension of the Athens subway; the construction of a bridge connecting the Peloponnese with Central Greece; the Thessaloniki subway; a pipeline for the supply of natural gas from Russia—all will be self-financed, some with support from special EC development programs.

Greece is the only EC country in the Balkans. How do you see your country taking advantage of this situation?

Greece is trying to help these countries establish free-market economies. Bulgaria and Romania are both in a transition period and will gradually find the right course.

What about the so-called "Republic of Macedonia"?

This was created by Tito in order to serve some of his international policy aims. It has a population of two million people of various nationalities. They do not have a common cultural identity. We are willing to help this newborn state, but under the proper conditions.

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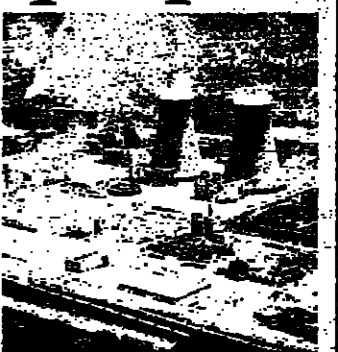
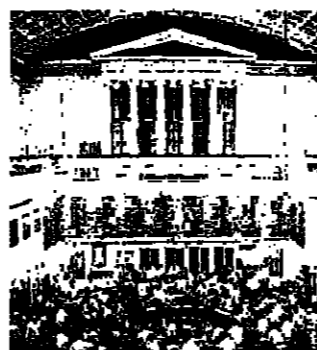
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# Streamlining of Industry Required

While Greece's public sector — from government services to state-controlled enterprises, banks and utility agencies — is experiencing problems, the country's private sector is enjoying steadily increasing profits.

While Piraiki-Patraiki, Greece's largest textile manufacturer, will probably be closed down, another state-owned company, Hellenic Aerospace Industry (HAI), seems to be on the road to recovery thanks to a reorganization of its management.



HAI's operations are newly profitable.

"We haven't had an increase in production, but a decrease in the rate of reduction," says Stelios Argyros, president of the Association of Greek Industries. He explains that private industry in Greece is increasingly gearing itself toward foreign markets. "It is as if a new mentality is being developed," he says. "While local demand for Greek industrial products has been dropping, exports have increased by 10 percent since 1990."

The government has established an Industrial Recovery Organization (IRO) whose aims are "to restore [Greek] industries' health and then to sell them, thus serving both the interests of the entrepreneurs and of the workers," according to an official description. The IRO's John Kynigopoulos says that out of 35 industries that have been handed by the organization, 15 were sold (three of them to foreign investors, the rest to Greeks) and another 15 were closed down.

take over management of the company. "The contract we entered into was to begin to set up business systems that would move it toward private enterprise concepts," says Dan Lange, HAI's managing director, adding: "The idea was to manage its business and its cash in a manner in which it will not have to turn to the state for funds every time it turns around." The company has now increased production and will have a 1992 turnover of 25 billion drachmas (\$125 million) compared with 14.5 billion drachmas in 1991. In spite of such success stories, many Greek industrialists, as well as leading members of the ruling New Democracy Party, feel that the country's economic recovery cannot progress without reorganization of the immense civil-service system and of government bureaucracy. Mr. Argyros says: "We have over 700,000 civil servants. This means that one out of 15 Greeks is a civil servant, and nobody is being fired because of the so-called political costs. How can one work under such circumstances?" The Association of Greek Industries has proposed to the state to relieve half the state's civil servants of their jobs, offering them full pay until they are pensioned when they retire. "In this way, they will not cost the government phones, electricity and transportation, and most important, they will allow the other half [of the civil service] to do a better job," Mr. Argyros says. J.R.



Off the beaten track: mountain hiking.

# Year-Round Travel Being Promoted

Greek tourism, after weathering the repercussions of the Gulf War, has sailed into 1992 full steam ahead, anticipating a 10 percent to 30 percent increase in arrivals.

A recent EC study awarded Greece the greatest number of clean beaches in Europe; this year's U.S. State Department analysis of foreign travel costs pegs Greece as the best value in Western Europe, with estimated per diem expenses of \$67 (compared with \$134 in Italy, \$131 in Spain and \$153 in Portugal) and, thanks to a new U.S.-Greek civil aviation agreement, six U.S. carriers are expected to fly to Greece this year, adding about 90,000 airline seats into Greece from the United States.

of the European Community has opened up the air-charter and air-taxi businesses in Greece. Olympic Airlines expects to earn more than 7 billion drachmas (\$36.3 million) this year from charters, and six other Greek businesses have already applied for charter and/or air-taxi licenses.

# \$7.5 Billion Earmarked for Infrastructure Growth

Despite its deficits and the need to pay for interest on loans accumulated since the establishment of modern Greece 170 years ago, the Greek state budget has always included a separate section, entitled the "development budget," earmarked mainly for infrastructure projects. Greece's 1992 development budget of about \$750 million is hardly enough, however, to cover "the lost time and the distance that separates us from our other European colleagues," as Tzannis Tzanneiakos, Greece's deputy prime minister, says. A complex system of infrastructure financing has been set up that takes advantage of various EC funds and programs geared to the modernization of Europe's less developed areas, and calls for self-financing of the most costly projects whereby the builder of the project, alone or with a

group of financiers, provides most or part of the funds required; the project's profits are used to pay off its debts. Mr. Tzanneiakos says: "We apply this method of self-financing because the state does not have the huge capital needed for these projects, [which] are needed urgently if we are to join the European development trajectory without further delay."

The new Spata airport will open in 1996.

To avoid oversaturation in the high summer season, both the National Tourist Organization and Greece's travel industry are promoting year-round tourism with government tax incentives given for investments in winter tourism and for tourist facilities in undeveloped areas. The government also is offering 25 percent financing for new hotel investments in the four- and five-star class. According to Lyssandros Tsilides, president of the Hellenic Association of Travel and Tourism, agents are offering special rates to draw the retired, older visitor to Greece. "Greece will become the Miami of the European Community, the holiday destination of Europe," he says. Pat Hamilton

Mr. Andrianopoulos believes that many troubled state-owned or -controlled firms can become profitable again when they are privatized. Of 141 such firms that were for sale, some have already been purchased by foreign investors. AGET-Heraklis, Greece's largest cement company, was sold this year to the Italian cement group Calcestruzzi after it

of financiers, provides most or part of the funds required; the project's profits are used to pay off its debts. Mr. Tzanneiakos says: "We apply this method of self-financing because the state does not have the huge capital needed for these projects, [which] are needed urgently if we are to join the European development trajectory without further delay."

Other ambitious projects include the construction of a suspension bridge connecting the northwestern Peloponnese with central Greece, which will shorten the time required to go by road from Rion to Antirion from 30 minutes to five; this project will cost around \$400 million. Another major project is the construction of a new highway connecting Eleusis, the port and industrial town southwest of Athens, with the new airport at Spata. This project, together with a highway along the western ridges of Mount Hymettus, will relieve some of the congestion suffered by motorists near the Greek capital. The most expensive infrastructure project now being undertaken by Greece is the modernization of Greek telecommunications, for which an estimated \$5 billion will be spent within the next few years. The government has picked Credit Suisse First Boston as its financial advisers for the project, which is to involve the installation of a GSM mobile-telephone system; 85 percent of Greece's territory is to be served by mobile telecommunications within 18 months of the signing of the agreement. The government, through the Hellenic Telecommunications Organization, is also replacing all telephone centers with digital technology. New facilities have already replaced part of the old equipment in the Port of Piraeus, and the port is to remain headquarters of one of the world's largest merchant marine fleets. J.R.

# Positive Signs of the Times

• Credit Bank A.E. (Athens) has reported positive results for 1991 in various areas: earnings were up by 11 percent over 1990, with share dividends proposed by the bank's board of directors to be 27 percent above the last dividend payment level. Total assets were up by 12 percent over 1990. The bank's 1991 investments included new facilities to house an expanding branch network and software and equipment needed to implement a fully integrated information system, which began operating in March this year.

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## ing Attitudes

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SPORTS

Hershiser Gives Up 2, Drives In 2 For Dodgers

The Associated Press
The way the Los Angeles Dodgers are hitting, Orel Hershiser probably figured he would have to drive in his own runs.

NATIONAL LEAGUE
Hansen and Joe Offerman with two outs, and Hershiser grounded the next pitcher over the third-base bag.

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Pitching for the first time in 21 months, Bert Blyleven, 41, said he "threw O.K." But the Angels lost.

Rookie Leads Twins Past Jays

Pat Mahomes knew he had the early edge on the Toronto Blue Jays. He just decided not to give it back.

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AMERICAN LEAGUE

much about me," said Mahomes, who struck out five and walked three in his longest career outing.

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Blazers and Bulls Easy Victors

Cavs Flat In Opener In Chicago

By Harvey Araton New York Times Service

CHICAGO — It was something like the first beautiful day of spring after a long, blustery winter.

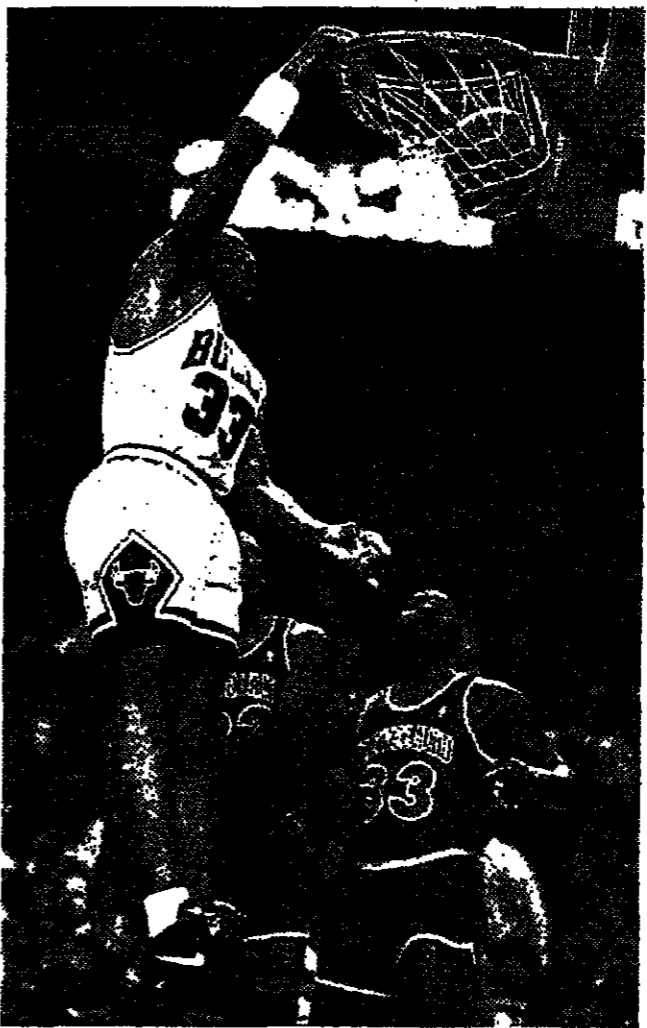
But while this was just the first game of a series that must develop its own identity, there was an air of inevitability to this game that did not exist in the Bulls' previous series against the Knicks until the fourth quarter of Game 7.

The Bulls led by 20 points in the second quarter and the Cavaliers never got closer than 7 in the fourth.

There was taken bumping, little bruising and no trash talking. Michael Jordan was able to take the ball into the lane at will, scoring 33 points and adding 7 assists.

Under minimal defensive pressure, Scottie Pippen put together 29 points, 12 rebounds, 9 assists, and his outside touch, not coincidentally, reappraised.

"I thought we came out real flat," said Wilkens. "We were really emotionally up for Sunday, and tonight we were just a step behind."



Scottie Pippen of the Bulls rising above Cleveland's Larry Nance, left, and Mike Sanders to slam home a dunk for 2 of his 29 points.

They're not even in the playoffs now. Jordan and Pippen agreed that the Cavaliers had not sufficiently recovered from Sunday afternoon.

That will suit Jordan — and to a greater extent Pippen — just fine. "It was really calm, no fragrant fouls, no clogging of the middle."

Jordan has always considered it something of an insult that the Cavaliers do not double team him when he has the ball.

Elio again drew the lonely assignment of defending against Jordan, but the way the Cavaliers

Hot Porter Powers Rout Of the Jazz

The Associated Press

PORTLAND, Oregon — The crowd chanted "Terry! Terry!" This is Clyde Drexler's team. But for this night, and for much of the playoffs, they have been the Portland Trail Blazers.

Porter continued his torrid playoff performance, scoring a career-high 41 points on Tuesday, to lead Portland to a 119-102 victory over the Utah Jazz and a 2-0 lead in the Western Conference finals.

Porter made 12 of 14 field goals, including four of five 3-pointers. He was also 13 for 14 at the foul line.

"I got a hot better, it'll be scary," Porter said. "I don't think it's humanly possible to be any hotter than I was tonight."

Porter's previous career high was 40 points against Golden State on March 18, 1988. His best playoff performance had been 38 points in a double-overtime game against San Antonio in 1990.

Porter, who made a club-record 6 of 8 3-pointers in Game 1, became the third Portland player to score more than 40 points in a playoff game and the first to do so in a nonovertime game.

SCOREBOARD

Major League Standings

Table showing Major League Standings for the American League and National League, including team names, wins, losses, and percentages.

Tuesday's Line Scores

Table showing Tuesday's Line Scores for various MLB games, listing teams and final scores.

AMERICAN LEAGUE

Table showing American League standings and scores for various teams.

NATIONAL LEAGUE

Table showing National League standings and scores for various teams.

Japanese Baseball

Table showing Japanese Baseball scores for various teams.

INTERNATIONAL FRIENDLY

Table showing International Friendly match results.

WESTERN CONFERENCE

Table showing Western Conference basketball scores.

ONE-DAY INTERNATIONAL

Table showing One-Day International cricket match results.

Japanese Baseball

Table showing Japanese Baseball scores for various teams.

WESTERN CONFERENCE

Table showing Western Conference basketball scores.

ONE-DAY INTERNATIONAL

Table showing One-Day International cricket match results.

Penguins Serve Bruins Notice: Lemieux's Back

PITTSBURGH — Mario Lemieux is a likely candidate for the hockey hall of fame.

Bad back, broken hand, separated shoulder, it makes no difference. Lemieux, returning from a broken left hand two weeks earlier,

STANLEY CUP PLAYOFFS

then predicted, scored two goals and set up another Tuesday as the Pittsburgh Penguins beat the Boston Bruins, 5-2, to take a 2-0 series lead in the National Hockey League Wales Conference finals.

The Bruins are back in Boston for Game 3 on Thursday, but Lemieux is back for the Penguins.

Did Lemieux take a huge risk by returning prematurely from a serious injury? "He said it was a bigger risk if he didn't play and we lost and the series is 1-1," said the Penguins' coach, Scotty Bowman.

After he was slashed May 4 by the New York Rangers' Adam Graves, Lemieux was supposed to be out for four to six weeks.

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